

*myridas*TM ***New Features***

Version 7.8 for Great Plains 7.5

New Module - Sales Analysis History

Also additional features - Catalogue Based Sales

Catchweights

Customer Templates

Distribution Enhancements

Duty Processing

Extended Pricing Enhancements

Inter-Site Transfers

Linked Item Selling

Returns Management

Sales Retrospective Discounts

Vehicle Load Planning

Vendor Price Management

Plus a new cross-module function for setting margin calculations

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New Features in Myridas 7.8

Myridas 7.8 incorporates one new module, as well as extensions to many of the existing Myridas modules.

The new module is:

- Sales Analysis History

New features have been added to:

- Catalogue Based Sales
- Catchweights
- Customer Templates
- Distribution Enhancements
- Duty Processing
- Extended Pricing Enhancements
- Inter-Site Transfers
- Linked Item Selling
- Returns Management
- Sales Retrospective Discounts
- Vehicle Load Planning
- Vendor Price Management

New Modules:

1. Sales Analysis History

The Myridas Sales Analysis History module provides functionality to import or export sales history between Excel spreadsheets and Great Plains. This information can then be analysed in Excel or by using a reporting function.

Features of the Sales Analysis History module include:

- The facility to record sales history
- The facility to import and export sales history

For further information see the Sales Analysis History User Manual.

New Features in Existing Modules:

1. Catalogue Based Sales

- Enhanced catalogue maintenance window to facilitate setting catalogue defaults
- The facility to view items from customer templates has been extended to allow selection of a template. Previously this feature was available only for the historical template.
- Functionality to view aggregate pricing details from the catalogue window
- Functionality to view duty processing consolidated stock balances from the catalogue window
- Contract and promotional prices “flagged” in the catalogue

2. Catchweights

- Available catchweight stock displayed during sales transaction entry
- Auto-receive functionality is now available for catchweight purchase orders
- Historical enquiries display multiple units of measure allocated by lot

3. Customer Templates

- Customer price displayed in template window
- A Template based on a price sheet can be set as the historical template for a customer

4. Distribution Enhancements

- Facility to disallow the sale of items to specified customers
- The option to transfer selected documents into a single batch
- Additional parameters added to part delivery functionality to allow part deliveries if value thresholds are achieved

5. Duty Processing

- Facility to automate the transfer of stock for duty paid sales from a bonded site
- Consolidated view of stock balances across bond and duty paid sites

6. Extended Pricing Enhancements

- New site specific pricing enables you to set prices for items for individual sites.
- Extended Pricing discount details can be stored against sales transactions, allowing printed invoices to be set up to print details of discounts, using Great Plains Report Writer
- Aggregate pricing tracker to view aggregate pricing quantity details during sales transaction entry

7. Inter-Site Transfers

- Sales batches for inter-site transfers may now be run on the Great Plains Process Server

8. Linked Item Selling

- New setting so that trigger items can be excluded from the linked item lookup

9. Returns Management

- Facility to set a default returned stock type for returns
- The facility to select appropriate units of measure for returns based on invoice documents

10. Sales Retrospective Discounts

- Assign customers to a main account group then accumulate discounts against all customers in the group and apply them to a single specified customer

11. Vehicle Load Planning

- Facility to automatically create a load and fill it with documents for one route on a specified delivery day
- Document production in route/drop sequence for a load. Available for picking tickets, despatch notes and invoices.

12. Vendor Price Management

- Set up supplier delivery days so that automatically generated purchase orders will only have a promised delivery date for a site on a supplier delivery day
- New parameters for automatically generated purchase orders including the suppliers target order volume, minimum weeks stock and estimated weekly demand
- Enhanced suggested purchase order preview to provide further information at the point of automatic order generation
- New planning enquiry window to view vendor pricing planning details

Plus...

A new Margin Percentage Setup window allows you to specify how margins are calculated in Distribution Enhancements, Catalogue Based Sales and Price Negotiation.