

myridasTM *New Features*

Version 7.6 for Great Plains 7.5

Price Negotiation

Reserved Stock

Extended Pricing Enhancements

Distribution Enhancements

Sales Pattern Analysis

Also additional features - Vendor Pricing

Consolidated Invoicing

Returns Management

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May 2003

New Features in Myridas 7.6

Myridas 7.6 incorporates five new modules, as well as extensions to the Vendor Pricing, Consolidated Invoicing and Returns Management modules.

The new modules are:

- Price Negotiation
- Reserved Stock
- Extended Pricing Enhancements
- Distribution Enhancements
- Sales Pattern Analysis

The new features in the Vendor Pricing module are:

- Future pricing information available when placing Purchase Orders
- Facility to add instructions to a vendor price
- Facility to generate zero quantity lines when using the Great Plains Generate Suggested Purchase Orders window

The new feature in the Consolidated Invoicing module is:

- Consolidation by Customer Purchase Order Number

The new feature in the Returns Management module is:

- Bulk Collection Note confirmation

New Modules:

1. Price Negotiation

The Price Negotiation window provides a consolidated view of the information required when negotiating a price with a customer.

Cost, Selling Price and Margin information are all available in a single enquiry window, and the user can view the effect on margin of changing the selling price, or see the selling price required to achieve a specified margin. Easy access to sales and purchase history is available from within the same window. Integration with sales transaction entry allows the negotiated price to be returned to a sales document.

For further information see the Price Negotiation User Manual.

2. Reserved Stock

This module allows stock to be reserved for specific customers or groups of customers. The stock is then taken from the reserve when an order or invoice is entered for the customer.

Main features include:

- Facility to create a stock reserve and assign it to a customer or group of customers
- Use stock from the reserve when creating a sales order or invoice
- Reserves can allocate stock, or can be "memo only" in which case no stock is allocated

For further information see the Reserved Stock User Manual.

3. Extended Pricing Enhancements

Features of the Extended Pricing Enhancements module are:

- Cost uplift pricing
- Alternative promotion calculation for free quantity promotions
- Promotion information window in sales transaction entry

For further information see the Extended Pricing Enhancements User Manual.

4. Distribution Enhancements

Features of the Distribution Enhancements module are:

- Reason codes on inventory transactions
- Bar code management
- "No part shipment" option on sales orders

See the Distribution Enhancements User Manual for further details.

5. Sales Pattern Analysis

The Sales Pattern Analysis module provides the facility to record summary sales order history by period (weekly, four weekly or monthly). Enquiry and reporting options provide a view of the pattern of sales at customer/item level; this information is also available within the Catalogue window if using the Catalogue Based Sales module. Within the Catalogue there is also a facility to warn of sales pattern anomalies; the rules for identifying an anomaly are customisable.

See the Sales Pattern Analysis User Manual for further details.